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NISGAANATION.CA

NISGA'A BUSINESS DEVELOPMENT FUND APPLICATION FORM

Please ensure that you read and complete the entire application form, when complete submit this form and all required documents to:

Attention: Economic Development

c/o Acting Executive Director

By mail / in-person: Nisga'a Lisims Government

PO Box 231, 2000 Lisims Drive

New Aiyansh, BC VOJ 1A0

By Fax: 250-633-2367

By Email: <u>janice.angus@nisgaanation.ca</u>

For more information: 250-633-3000 or TF 1-866-633-0888

STEP ONE – PERSONAL INFORMATION

Applicant Information

Postal Code

Other Information

How much funding are you seeking from the Nisga'a Business Development Fund? (Provide estimate if unsure)	
Have you received funding from the Nisga'a Business Development Fund in the past?	☐ Yes ☐ No
If so, are your reporting requirements up to date?	☐ Yes ☐ No
Is the business still operational?	☐ Yes ☐ No
Are you or have you applied for other government programs for financial assistance for your business? If yes, please describe below	☐ Yes ☐ No
Description:	
Do you or your business owe money to the Nisga'a Nation? (Please check with NLG Accounting Department for verification). This includes <i>prescribed debt</i> , fisher loans, economic development loans or outstanding fines in relation to violations to Nisga'a Law	□ Yes □ No
If yes, please specify total amount owing	
Do you, or your business, owe money to the Government of Canada or Province of British Columbia? If yes, indicate to which agency (e.g., Revenue Canada, Ministry of Finance for BC, etc.)	☐ Yes ☐ No
Agency or Agencies:	
Have you already made any financial commitments for this business? If so, NLG will consider this as your equity stake in the business.	☐ Yes ☐ No
If yes, please list amount	
Nisga'a Cultural Values	
How does your business contribute to the revitalization or continued Nisga'a cult	ural values?
Does your business have positive outcomes for the environment? If yes, please d	lescribe

How does or will your business impact Nisga'a Citizens?				
How will your business support the mentorship of other Nisga'a Citizens and/or youth?				
Declaration and Authorized Signatory				
Please ensure that appropriate authorized signatories have read and signed the application				
The statements herein and the attachments hereto reflect an accurate description and estimate of				
costs regarding the intended business.				
I (We) authorize duly appointed repres	sentatives of Nisga'a Lisims Government to c	ohtain from and share		
I (We) authorize duly appointed representatives of Nisga'a Lisims Government to obtain from and share with persons or organizations, public or private, any information necessary to complete the assessment				
of the project outlined in this application.				
I (We) certify that I am (we are) of Nisga'a ancestry.				
I (We) consent to Nisga'a Lisims Government sharing my (our) name(s), telephone number, and email				
address with third party service providers who are required to safeguard the handling of this				
information under the Personal Information Protection and Electronic Documents Act (PIPEDA) and/or				
the <i>Privacy Act</i> , for statistical, research and evaluation purposes for Nisga'a Lisims Government.				
Signature	Print Name Below	Date		
Signature	Print Name Below	Date		
Signature	Print Name Below	Date		

STEP TWO—THE BUSINESS PLAN

In order to understand your business venture and assess your application for funding, Nisga'a Lisims Government needs complete information about your business. Writing a business plan can be challenging. Nisga'a Lisims Government has put together the following resource library to help applicants in your business planning process.

Your business plan must include:

- 1. Estimated costs, including any future anticipated financing needs
- 2. Estimated project financing, including applicant cash equity
- 3. Estimated annual cash flows for operating year one
- 4. A timeline of activities and/or a workplan

Business Planning:

There is no one-size-fits-all approach to business planning. The resources selected here were chosen to be able to give applicants flexibility when it comes to how they want to plan for this business. Please use the resources in this library to choose the template that works best for your business. Instructions are available within the links

BDC

https://www.bdc.ca/en/articles-tools/entrepreneur-toolkit/templates-business-guides/business-plan-template

Futurpreneur Canada

https://www.futurpreneur.ca/en/resources/start-up-business-planning/tips-tools/business-plan-writer/

Small Business Administration

https://www.sba.gov/business-guide/plan-your-business/write-your-business-plan

WEBC

https://we-bc.ca/online resources/how-to-write-an-effective-business-plan/

ScotiaAdvice Business Plan Writer

https://dmts.scotiabank.com/tools/planwriter/en/index.html#/home

Community Futures BC

https://www.communityfutures.ca/loans-and-advice/business-tips-tools

Small Business BC Business Plan Checklist

https://smallbusinessbc.ca/resources/howtos-checklists

Small Business BC Business Plan Template and Cash Flow Forecasting Tool

https://smallbusinessbc.ca/resource/howtos-checklists-retired/business-plan-template/

How to Create Business Plan for Tour

https://www.trekksoft.com/en/blog/tour-operators-create-a-business-plan

Market Information:

Accurate market information is important to include in your business plan and to understand the opportunities and challenges that your business may face so that you can plan for these. You can use the tools below to demonstrate the need or feasibility for your business in your business plan, based on industry and market outlooks and economic forecasts, both regionally and nationally.

BDC Guide to Market Research

https://www.bdc.ca/en/articles-tools/blog/how-conduct-market-research-small-businesses

BDC Marketing Plan Guide

https://www.bdc.ca/en/articles-tools/marketing-sales-export/marketing/5-no-nonsense-strategies-attract-customers

BC 2022 Labour Market Outlook

https://www.workbc.ca/research-labour-market/bcs-labour-market-outlook-2022-edition

BC's Industry and Sectors

https://www.workbc.ca/research-labour-market/bcs-industries-and-sectors

Business Council of British Columbia 's Economic Dashboard

https://bcbc.com/media/tag/b-c-economic-dashboard

TD Economics Quarterly Canadian Economic Forecast

https://economics.td.com/ca-quarterly-economic-forecast

TD Economics Provincial Economic Forecast

https://economics.td.com/provincial-economic-forecast

BDC Economic Outlook

https://www.bdc.ca/en/articles-tools/blog/2023-economic-outlook-cause-caution-not-alarm

STEP THREE—OTHER REQUIRED DOCUMENTATION

- 1. Documentation of Nisga'a Ancestry
- 2. Applicant's resume
- 3. For existing businesses—a copy of most recent financial statements (up to 2 years if available)
- 4. Copies of funding agreements from other funders (eg, provincial, federal, private loans or grants)
- 5. If applicable, copies of partnership agreements or incorporation documents
- 6. Business number
- 7. Accounting services documentation
- 8. If applicable, GST number